



April-May-June 2014

[www.grossenburg.com](http://www.grossenburg.com)

## Pushing Forward For 2014



*Written by Mark L. Koch,  
Nebraska Region  
Sales Manager  
Wayne Store*

As the 2014 spring season is upon us, does everyone have the plans in place for the planting, spraying and tillage operations? With our seven locations, the Grossenburg Family has the expertise in sales and aftermarket needs to solve the problems that arise.

Our line-up of equipment can and will support the small to the large operations we support throughout our communities. Be it a lawn mower, small compact utility tractor and attachments, skid steers, compact wheel loaders and excavators. We have a good selection of planting, spraying application, tractors, and hay equipment in our inventory to supports your needs for the family farm.

The past couple of months the talk has been high speed planting with precise placement and accuracy. John Deere has introduced the MaxEmerge 5 row unit and the ExactEmerge unit. The ExactEmerge has the industry exclusive brush belt delivery system, with a high performance vacuum meter. Two electric motors operate the meter and brush assembly. More information and price will be available in May to June time frame. We may have a chance to see a new planter in the field in our area sometime in May. New model numbers of 1775 and 1795 have been shared with us for replacing the 1770 and 1790 frame.



To finish some introductions for spring work, will be a new R4045 1200 gallon sprayer to replace the 4940 and be the top dog in our line up of sprayer application products. We will have on the ground and running this spring will be the R4030 and R4038 in the 800 and 1000 gallon units. The R4045 will feature more horsepower and higher operating speeds for a couple of the improvements. JDLINK and remote display access will come more common on the farms with new technology and upgrades in our service.



A new family of 4M and 4R compact tractors with new features and benefits were recently introduced, in our line- up of products. These are mid-size compact to target property owners and the part-time producer. They also meet a need for large operations for the small and unique jobs that arise.

As we round out the busy spring work, we move into hay season. Grossenburg's have a full line up of balers, mocos, windrowers and support equipment to handle all the parts of the process of haying and handling. Our livestock industry is a major part of agriculture, and we are here to support your needs.

Remember safety for the coming season. A couple of extra seconds or minutes may seem like a long time, but may save a major set-back. Grossenburg Implement wants to be your partner in the coming season and beyond.



## AMS

Spring planting time is nearly here and may have already begun in several places, so it's time for one last run down to make sure all of our equipment is setup and ready to go. With the many machines that are now taking advantage of the different types of automated controls on our planters and sprayers, it is important to verify that

all of our display settings are correct. One of the first things we need to make sure are setup is if we are able to

*Written by Doug Olson,  
Integrated Solutions Manager  
Wayne, NE Store*

properly document the operation we are performing. When selecting an operation, make sure to choose the proper task for the operation and make sure it is the same as other machines performing the same job in that field. This will make unloading as applied data into mapping software a much easier task.

One of the major setup areas with the use of section control is our machine and implement dimensions. If these are not measured correctly tuning in the rest of the system will be very difficult. Make sure to use a tape measure and check all of the dimensions asked for and document these numbers for quick reference during the season if for some reason something doesn't appear to be working correctly. Be sure to remember to readjust these dimensions if attachments such as implement steering or anything that changes a connection point are installed on the equipment. The next part of section control is to adjust the turn on and off times, this part of the setup can only be done after the dimensions are set correctly. After initial settings are made, make small adjustments in the times to fine tune the control points, at 5MPH, 1 second equals approximately 8' so .1 of a second can make a difference.

Also it is important to verify that section control is setup and operating correctly. Visual checks are the only way to verify this, so in the case of a planter, that means digging and finding the seed in the row. It is important to check both coming into the end turn and exiting the end turns as this is two different settings. Spending a little time digging and verifying proper setup will make you much happier than waiting until the crop comes up and finding out there is an error when it is too late.

A couple of final documentation settings are the setup of the actual documentation button. It is through this button that you setup at the time of planting to make your variety locator work at harvest time. The only way that variety locator can work at harvest is if the proper varieties are recorded at planting time and then processed back through the Apex mapping software.

The final setup topic I would like to review is AutoTrac. Many of the machines going to the field today are equipped with this feature. If the settings covered above are correctly performed and the TCM in Starfire receiver has been properly calibrated AutoTrac should function correctly. One of the final adjustments that may need to be made would be an offset to correct for an implement that does not draft correctly. The dimension in the implement settings for a side to side adjustment should be used for this correction; by setting this in the implement it will not cause an error when

Check with your local store for AMS contracts.



the next implement is setup. When setting up a side offset you are telling the system where the implement is drafting behind the tractor either to the left or right, so if you are narrow on the right side, this is the side that you would put in the offset for of  $\frac{1}{2}$  the distance of the error.

Hopefully this quick review will be a good reminder as you get started on this season. If you are in need of assistance in setting up and tuning your machine, call one of our locations and we will help you tune your machine for proper operation.

We are also preparing to setup and install our Field Connect systems again this year as soon as the crop begins to emerge. Most of these systems are ready to go in, but if you would like more information on this system to help monitor and manage your water resources there is still time to visit about this equipment as well. Call one of our locations to learn more about Field Connect and we can help put together a plan to support your water management decision needs. Also if you have not purchased a support plan for the 2014 season and would like this service, there is still time to take advantage of these support opportunities as well to help make your entire growing season function smoothly. Keep safe and remember we are here to support you for the entire season.

Service Area

Sales/Parts Department



Front of new store.

## Wayne Building Progression



*Written by Dave Olson,  
Store Manager  
Wayne, NE Store*

The new building at the Wayne location is progressing on schedule despite the weather not cooperating with the construction crew all the time. The general contractor for the facility is Kiehm Construction from Lakeville, Minnesota. The crew putting up the building is from Kiehm. They are used to doing winter construction in Minnesota, so the cold does not seem to bother them very much.

As of the time of writing this article, all of the structural steel is up and the last sidewalls are being installed on the wash bay area. The walls of the building are a pre-formed panel with steel on outside and inside with insulation in the center. When this panel goes in place the outside wall is finished, inside wall is finished, and the insulation is complete. The panels are a tongue and groove fit and there are no external screws holding the panels to the purlins.

All of the sub roof panels are installed on all sections of the building and the crew is hoping to get some calm days to install roof insulation and the outer roof sheets. The outer roof sheets are being formed on site and rolled out to fit the different lengths of roof. The sheets that cover the sales and parts area extend to the center of the shop area and will be one piece panels 150 ft. long. There will be no exterior screws holding these roof panels on with the fasteners being hooked on the bottom side and then fastened to the roof purlins.

Over the past week the concrete crew has been thawing the inside of the parts and sales area in preparation for laying block for the restrooms and pouring concrete on the mezzanine level in parts and the sales area. The mezzanine level in the front part of the building will have sales offices, a break room, a meeting room, and part storage and will be a poured concrete floor. This front sales and parts area is 100 ft. x 160 ft. with a main customer entrance to the East and a parts receiving dock and door to the West.

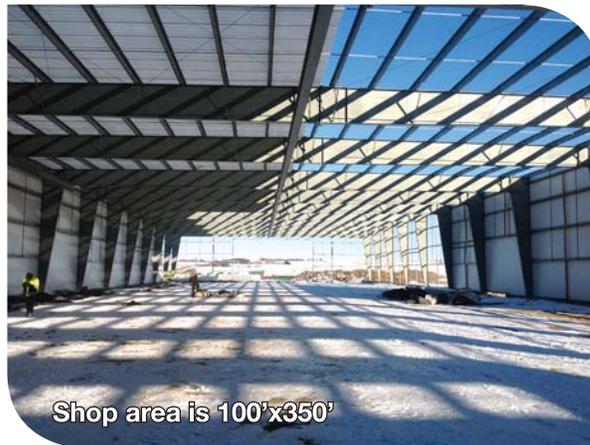
The next step of progression in the shop area is to dig in the plumbing for the wash bay and drains going to the front of the building. The shop area is 100 ft. x 350 ft. and will have overhead cranes that can run the full length of the building. The beams to the support the cranes are partially installed and will be finished on days when weather will not allow work on the roof. After everything is dug in that needs to cross the

shop floor the base material will be hauled in and the floor will be prepared to pour. The shop area will have in floor heat and also be air conditioned.

The back area of the building is our wash bay, tool room, bulk oil storage, dyno room, and storage area with a mezzanine level in part of the tool room. This area is comprised of a 36 ft. x 105 ft. wash bay and the rest of the area is 25 ft. x 105 ft. There will be block walls in the wash bay area and this will be the next thing to happen in this area.

There are a lot of things to accomplish yet but things are progressing on a schedule that will get us into the shop area by the end of May. We have a dock to build, roads

to pave, a retention pond to build, and a lot of cleaning up but everything is taking shape nicely and we will have a very nice facility to serve your needs when we are finished. We are excited about the project and are very eager to show off the project as it is completed, so stop in and see how we are doing and we will show you around the project.



Shop area is 100'x350'



Crane rolling seamless one piece roof panel onto building.



Shops are busy with combine promotions.

## Preparing For The Busy Season Ahead



*Written by Scott Johnson,  
Service Manager  
Wayne, NE Store*

This was one of the longest winters I have ever seen! That being said I would like to boast a little and share with you one of the several reasons to do business with any of our seven Grossenburg locations. To fight your downtime and service your needs we have 39 fully equipped service trucks and 11 semis for regular and emergency hauling, 67 laptop computers loaded with the latest versions of service advisor, (that's like carrying a library with us) and the capabilities of hooking up to your equipment to check codes, diagnose, or download and load new software. Also each store has several mobile hotspots or wireless cards to hook up to the internet in the field.

But that's not all, with some of the newer John Deere equipment from the last three years that have JDlink we, can monitor your tractor from the shop when it sends a code or has a issue it sends that info to us.

We have also taken advantage of sending our technicians to tractor, sprayer, combine, AMS, and irrigation training over the winter to stay current with the newest models and diagnostics.

I'm done bragging now, but we would like to here from you this spring. Just call any of our seven locations. We are prepared to help you with your service needs.

The Wayne store is proud to be a small part of a family of stores with one common goal: to service yours needs. We are looking forward to being all under one roof again by the end of June!



Renderings of the new Wayne location.



### 2013 JD 9510R 4WD

Stock No. 43529 | Winner, SD | 446 Hours

**Lease Terms:** 5 Year 300 hours per year lease- for as low as 40,950 per year!!!!

**South Dakota Rate:** \$40,950 (includes 4% SD Sales Tax) for 300 hours per year lease for 5 Years

**Nebraska Dakota Rate:** \$42,221 for 300 hours per year lease for 5 Years (includes NE property tax)

\*\*\*1st Payment in Advance and 1st lease payment is less than 1/2 the required down payment when using JDF retail finance contract\*\*\*

Will consider trades

Leases are fully tax deductible, but consult with your tax agent

Many 4WD units in stock qualify for JD PowerGard Extended Warranty – See store for details

JDF Leases are set up so you can turn it back into the dealership or buy it out at the end of the lease



### 2012 JD 4940 Sprayer

Stock No. 39203 | Phillip, SD | 361 Hours

**Lease Terms:** 5 Year 300 hours per year lease- for as low as \$3.25 per acre \*\*\*Spray when you can, not when someone else can get to you!!!!

**South Dakota Rate:** \$38,939.10 / 12,000 acres = \$3.25 (includes 4% SD Sales Tax) for 300 hours per year lease for 5 Years

**Nebraska Dakota Rate:** \$39,830 for 300 hours per year lease for 5 Years (includes NE property tax)

\*\*\*Excludes AMS, StarFire Receive, Section Control and Service Agreements\*\*\*

Leases are fully tax deductible, but consult with your tax agent

Many Sprayer units in stock qualify for JD PowerGard Extended Warranty – See store for details

**Be safe this planting season. Make sure your equipment is up to date.**

\*Inventory and prices change often, please go to our website or give us a call to verify pricing and availability.

# SPECIALS OF THE MONTH



## Winner, SD

### 2012 John Deere 825i Gator

Stock #43153

Deluxe Cab  
Cargo box with poly liner  
Unit has hydraulic lift  
Brake and tail lights  
Bighorn radial tires at 50%  
Gator has 7,000 miles on it

**\$10,000**  
cash



## Bloomfield, NE

### 2012 Cat Challenger MT595B

Stock #42262

MFWD With CVT Transmission  
Guidance Ready  
480/46 Front Michelins  
580/34 Rear Michelins  
Rear Weights Including a Belly Weight  
Left Hand Reverser  
Only 620 Hours

**\$130,000**  
cash



## Pierre, SD

### 2010 John Deere 8345R

Stock #40938

2,535 Hours  
IVT transmission  
Front duals  
5 SCV's  
60 gallon hydraulic pump  
Auto Trac ready and good solid tractor  
Local one owner tractor  
Very well equipped!

**\$221,000**  
cash



## Hartington, NE

### 2002 John Deere 1770

Stock #39647

12 Row Narrow Planter with Liquid Fertilizer  
This planter just had \$9,500 in repairs.  
New Tru-Vee Openers, Scrapers, Gauge Wheel Arms and Tires  
The vacuum unit has just been rebuilt as well

**\$46,500**  
cash



## Philip, SD

### 2003 Summers Sprayer

Stock #43173

Summers 1500  
90' Boom  
20" Spacing  
480/80R38 Tires  
Always Stored Inside!

**\$14,000**  
cash



## Laurel, NE

### 2010 John Deere 8320RT

Stock #43677

Loaded and excellent unit  
Very low houred with only 1,931 hours  
25" tracks with wide wheels  
IVT transmission, big hydraulic pump with 4 rear SCV'S, 3-point hitch, HID lighting, radar and front weights  
Leather and electric mirrors  
Extended powertrain warranty  
Serviced and ready to go!!

**\$218,000**

Winner, SD customer, Mick Rowe's grandkids having fun in the shop!



## Wayne, NE

### 2010 John Deere 1890 & 1910 Seeder & Cart

Stock #43740, 43439

42 foot wide  
10" spacing  
Dual 31 x 13.5 - 15 Hi-Flotation Tires  
Single shoot and all run blockage system for seed  
Tow-between cart  
6 run single shoot system

**\$110,000**  
cash

# GROSSENBURG IMPLEMENT

## New Equipment Programs

Expires April 30, 2014

**5E Series Tractors: 5083E, 5093E, 5101E, 5085E, 5100E**

- ✦ 0.0% for 60 Months
- ✦ 1.9% for 72 Months

**5 Series Specialty Tractors: 5M**

- ✦ 0.0% for 48 Months
- ✦ 1.9% for 60 Months
- ✦ 2.9% for 72 Months

**6D Series Utility Tractors**

- ✦ 0.0% for 60 Months
- ✦ 1.9% for 72 Months

**6 Series Utility Tractors: 6105M, 6115M, 6125M, 6140M, 6150M, 6105R, 6115R, 6125R, 6140R, 6150R, 6030 Series Utility Tractors and Small Frame 7030 Series**

- ✦ 0.0% for 60 Months
- ✦ 1.9% for 72 Months

**6 Series Row Crop Tractors: 6170M, 6170R, 6190R, 6210R**

- ✦ 1.9% for 36 Months
- ✦ 2.9% for 48 Months
- ✦ 3.9% for 60 Months
- ✦ 4.9% for 72 Months

**7R, 8R, 9R Series Tractors**

- ✦ 4 Month Interest Waiver
- ✦ 2.9% for 36 Months
- ✦ 3.5% for 48 Months
- ✦ 3.9% for 60 Months
- ✦ 4.5% for 72 Months

**Round Balers, Square Balers, Mower Conditioners, Pull-Type Forage Harvesters and Heads, Disk Mowers**

- ✦ 0.0% for 48 Months
- ✦ 1.9% for 60 Months
- ✦ 2.9% for 72 Months

## Used Equipment Programs

Expires April 30, 2014

\*We will be asking 30% down payments on every deal.

**Tractors 90PTO hp+**

- ✦ 3.25% for 60 Months

**4WD Tractors**

- ✦ 1.9% for 48 Months

**Combines**

- ✦ 1.9% for 48 Months

**Air Seeders**

- ✦ 1.9% for 48 Months

**Planters**

- ✦ 1.9% for 48 Months

**Tillage**

- ✦ 3.25% for 60 Months

**Balers**

- ✦ 1.9% for 48 Months

**Windrowers/Mocos**

- ✦ 3.25% for 60 Months

**SPFH**

- ✦ 1.9% for 48 Months

**Sprayers**

- ✦ 1.9% for 48 Months

**\*Please call us to verify new or used interest rates as they can change monthly\***

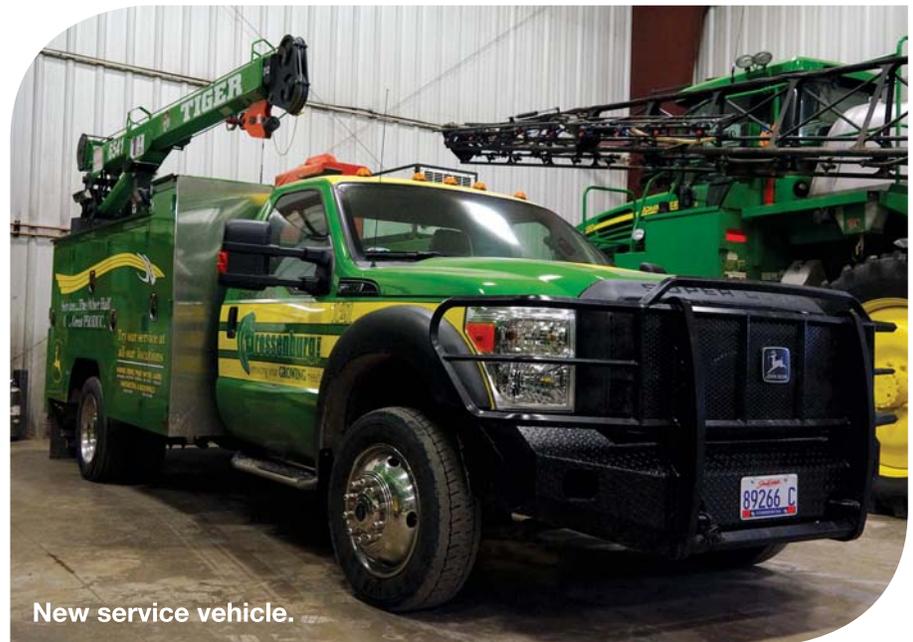
## Under One Roof Again – Almost!



*Written by Kevin Peters,  
Parts Manager  
Wayne, NE Store*

Spring for the most part has arrived, and we hope that everyone has rested for a bit. We hope you are ready for the planting season and everything that goes along with it. Right now John Deere Financial has No Payment/No Interest Program available until April 30th, 2014. Please stop in and ask us about the details.

During the winter months it seems that a highly debated topic was “DEF” Diesel Exhaust Fluid. We feel that we have some of the best prices on the market. We will be handling 330 gallon totes, 55 gallon drums and 2 ½ gallon jugs. We will also be handling the pumps, hoses and any fittings needed to keep you up and running. As far as the Wayne Store, I have ordered as normal for the planting season. I have “Dedicated” one semi-trailer for nothing but planter parts. This is to make it as easy and as quick as possible to get you the parts you need and back in the field. With a new store in the making, we will be putting all new cabinetry behind the parts counter, to make it more efficient for both the customer and the employee. Everything underneath one roof – imagine that concept! I do believe I am starting to forget, they say the mind is the first thing to go! With that in mind, if you have any questions, please feel free to give us a call at any of our seven locations. We will be happy to help in any way we can. Again, I would like to thank everyone for their patience, and wish you all a great planting season with many new prospects for 2014.



New service vehicle.

# ARE YOU READY FOR THIS?



Are you ready to experience industry-best levels of grain cart productivity, performance and equipment options that meet all your harvesting needs? Then you're ready for the Brent 82 series grain carts.

- **Corner-auger positioning for 100 percent unloading visibility**
- **Industry-best unloading height and reach**
- **60° turret-style downspout for precise grain placement**
- **Unloading speeds up to 625 bushels per minute**
- **Undercarriage options - tracks, high-flotation singles, straddle duals, walking-tandem duals**
- **750- to 1,200-plus bushel capacities**

When you know you're ready for the best, you're ready for Brent. Stop by your nearest Brent products dealer today for a first-hand look at all the industry-leading features of the Brent 82 series grain carts. Or, visit **[Brentequip.com](http://Brentequip.com)**.

## **BRENT**

# Employee Spotlight



## Kurt Daum, Employee

**Family:** Married to Deb for 27 Years With 3 Children (Aaron- 26, Staci-23 & Jacob-16)

**Birthplace:** Born and Raised in Wayne, NE. I've lived here my whole life

**Job Description:** Shop Foreman

**Store Location:** Wayne, NE

**How Long Have You Worked at John Deere:** 19 Years. I went to John Deere School in Milford, NE and started out working on lawn mowers for one year. Then I was moved over to work in the tractor shop.

**What do you like most about your job:** The people I work with. I like the customer interaction and being able to see things happen.

**What do you like most about Grossenburg Implement:** It's a family based company, and the Grossenburg's encourage you to take time with your family. Barry calls me by my first name – even when the name tag is covered up!

**Hobbies:** I like to hunt, fish and watch sporting events. I really enjoy shooting trap with my son Jacob!

**Favorite Sports Teams:** Nebraska Huskers (of course!) and the Washington Redskins.

**Favorite John Deere:** I have always been a big fan of the 50 series tractors.



## Amanda Oliver, Employee

I have been an agronomist for the past three years in the Winner, SD area. I am currently residing in Gregory, SD with my boyfriend Kevin and my dog Alli. I graduated Ridgewater College in Willmar, MN with an Agri-Business Degree in Agronomy.

**Job Description:** Integrated Solutions Sales Specialist. I will be working towards providing consulting service, expertise and training on integrated solutions products.

**Store Location:** Winner, SD

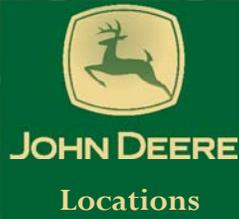
**How Long Have You Worked at John Deere:** I just started here in December 2013

**What do you like most about your job:** I just love the simple fact that I am working for John Deere!

**What do you like most about Grossenburg Implement:** The support from all of the employees. Everyone has been very helpful towards me, and there never seems to be a dull day at work! I am so thrilled to be part of a company that is striving to provide the best for their customers and employees.

**Hobbies:** I enjoy reading, doing crafts and working in my garden.

**Favorite John Deere:** I won't forget the first time I saw a John Deere tractor in my Grandpa's shop. He had a shop full of John Deere equipment. He had a 1952 Model B tractor that caught my eye – I have been a fan ever since!



Check with  
your store  
for summer  
hours!

### Winner, SD

31341 US Hwy 18  
m-f 7:30am-5:30pm  
sat 7:30am-12:00pm  
605-842-2040 • 800-658-3440

### Pierre, SD

3701 East Hwy 14  
m-f 7:30am-5:30pm  
sat 7:30am-12:00pm  
605-224-1631 • 800-742-8110

### Philip, SD

300 Wray Ave  
m-f 7:30am-5:30pm  
sat 7:30am-12:00pm  
605-859-2636 • 800-416-7839

Like us on



### Hartington, NE

88189 Hwy 57  
m-f 7:30am-5:30pm  
sat 7:30am-12:00pm  
402-254-3908 • 800-624-7826

### Bloomfield, NE

712 West Main  
m-f 7:30am-5:30pm  
sat 7:30am-12:00pm  
402-373-4449 • 800-658-3252

### Laurel, NE

106 Oak Street  
m-f 7:30am-5:30pm  
sat 7:30am-12:00pm  
402-256-3221 • 800-365-6257

### Wayne, NE

1819 Chiefs Way (East HWY 35)  
m-f 7:30am-5:30pm  
sat 7:30am-12:00pm  
1 Parts & Sales person until 4:00pm  
402-375-3325 • 800-343-3309

**After Hours Parts Phone Numbers - \$25 charge will be assessed on your bill**

Winner 605-840-2350 • Pierre 605-222-9714 • Philip 605-454-1894  
Bloomfield 402-369-2681 • Hartington 402-841-8591 • Laurel 402-841-6401 • Wayne 402-369-0255

ADDRESS SERVICE REQUESTED

Grossenburg, Imp.  
P.O. Box 738  
Hartington, NE 68739

www.grossenburg.com