



**October - November - December 2016** 

www.grossenburg.com



Written by Charlie Grossenburg Store Lead Winner, SD Store As another year draws to a close, it's a good time to look back at how 2016 has turned out so far. Summer harvest has once again produced great yields around our South Dakota area, fall harvest looks like it will be very good as well and the hay crop, for the most part, has been unbelievable this year. Prices haven't been where we want them, but we have been very fortunate with moisture and yields across the board. As the fall season is approaching, we at Grossenburg Implement strongly encourage our customers to check

Year End Wrap Up

over their equipment and get your sprayers and planters winterized, check over loader tractors and feed wagons, and make sure the combines and grain carts are ready to roll this fall. We are currently offering our Winter Promo program right now as well with No Payment/No Interest for 180 days through JD Farmplan. This is a great opportunity to get your equipment checked out and prevent in-season breakdowns. Many of our customers run their equipment through

this program every year to every other year and most of them would agree that it is a great benefit and increases their uptime. On the equipment sales side of the business, we have noticed a major increase to the number of pieces of equipment that are being sold on leases. From combines, tractors and windrowers to balers, feed wagons and grain carts, leasing has become a huge trend in the industry with one of the major benefit being smaller yearly payments to help out with cash flow, among other benefits as well. Leasing won't be for everyone, but keep

in mind that it is another option that is out there and could very well be worth your time to look into, especially if you are adding a piece of equipment with no trade-in. Lastly, from myself and the rest of the Grossenburg family, as well as our employees and their families, we would like to thank all of you for your business and wish all of you a wonderful holiday season with a bountiful fall harvest and a prosperous start to the 2017 year.



## **GROSSENBURG IMPLEMENT New Equipment Programs**

May expire or subject to change prior to October 31, 2016. All rates based on approved credit

- **Compact Utility Tractors**
- 0% for 60 months
- + 1.9% for 72 months
- 5E Series Tractors: 5045E, 5055E, 5065E, 5075E, 5085E & 5100E
- 0.0% for 60 Months
- 1.9% for 72 Months +

#### 5 Series Specialty Tractors & 5M

- 0.0% for 48 Months
- 1.9% for 60 Months
- 2.9% for 72 Months +

#### 6D/E Series Utility Tractors

- ÷ 0.0% for 60 Months
- 1.9% for 72 Months

6 Series Utility Tractors: 6105M, 6110M, 6115M, 6120M, 6125M, 6130M, 6140M, 6145M, 6150M, 6155M, 6105R, 6110R, 6115R, 6120R, 6125R, 6130R, 6140R, 6145R, 6150R & 6155R

- + 0.0% for 60 Months
- 1.9% for 72 Months

#### 6 Series Row Crop Tractors: 6170M, 6175M, 6195M, 6170R, 6175R, 6190R, 6195R, 6210R & 6215R

- 2.9% for 36 Months
- 3.5% for 48 Months
- 3.9% for 60 Months
- + 4.5% for 72 Months

#### 7R, 8R, 9R Series Tractors

- 2.9% for 36 Months
- 3.5% for 48 Months
- + 3.9% for 60 Months
- + 4.5% for 72 Months
- + 4 Month Interest Waiver Available

#### Round Balers, Small Square Balers, Mower Conditioners,

Pull-Type Forage Harvesters and Heads, Disc Mowers

- 0.0% for 48 Months
- 1.9% for 60 Months
- + 2.9% for 72 Months

### **Used Equipment Programs**

May expire or subject to change prior to October 31, 2016. \*All programs require 30% down unless prior approval. All rates based on approved credit

- Tractors 90PTO hp+ + 3.65% for 60 Months
- Self-Propelled Sprayers 1.9% for 48 Months

#### **4WD Tractors**

3.25% for 60 Months

#### Air Seeders

- 1.9% for 48 Months OR
- 2.5% for 60 Months

#### Planters

- 1.9% for 48 Months OR 3.25% for 60 Months
- Tillage
- + **Regional Rates**

#### Balers

2.9% for 60 Months

#### Windrowers/Mocos

Regional Rates

#### SPFH

1.9% for 48 Months

**Improve Your Cash Flow** 

Grossenburg Implement is implementing a new policy and it has one great advantage for both you and us. IMPROVED CASH FLOW. Grossenburg Implement has begun to phase out in-house charge accounts and move them to John Deere Multi-Use accounts.

Written by Barb Pigg John Deere Multi-Use charge accounts will be used for JD Merchandise Manager all your daily parts and service purchases. There are many Wayne, NE Store advantages of this change for you and they all boil down to-IMPROVED CASH FLOW. The Multi-Use accounts from

John Deere offer many No-Interest / No-Payment programs that let you push your payments out 120 to 180 days. That way you can schedule your payments when they best fit your plans.

John Deere Multi-Use accounts also come with their version of credit card bonus points. For every \$1,000 purchased using the John Deere Multi-Use charge account you will receive a \$10 off coupon (valid at any Grossenburg Implement location). Very simply, \$10 for every \$1,000 purchased. All you need to do to start taking advantage of the John Deere Multi-Use account benefits is to fill out a short one page credit application. You can do this by stopping in at any of our six locations or online at www.johndeerefinancial.com.

Help yourself by starting to use a John Deere Multi-Use account today and IMPROVE YOUR CASH FLOW.



An old farmer was walking down the path to the pond when he spotted a bullfrog.

He reached down and grabbed the frog and started to put him in his pocket when the bullfrog said, "Kiss me on the lips and I will turn into a beautiful farmers wife."

Again the old farmer started to put the frog in his pocket.

The frog asked,

"Didn't you hear what I said?"

The farmer looked at the frog and said, "At my age I'd rather have a talking frog."

## **On a Lighter Note... PETA**

A few years ago, some folks from the PETA (People For Ethical Treatment of Animals) and the U.S. Forest Service were at a farm meeting presenting an alternative to West Virginia sheep producers for controlling the coyote population. It seems that after several years of the farmers using the tried and true methods of shooting and/ or trapping the predator, the animal rights folks had a "more humane" solution.

What they proposed was for the coyotes to be captured alive, the males castrated and let loose again and the population would be controlled.

All of the shepherds at the meeting thought about this amazing idea for a couple of minutes.

Finally, an old man in the back stood up, tipped his hat back and said, "Son, I don't think you understand the problem. Those coyotes aren't mating with our sheep.....

they're eatin' 'em."



## www.grossenburg.com

## **Combine Financing**

### at an all time low!

- Combines
- 0% for 12 Months OR + 2.5% for 60 Months
- Heads
- - 1.9% for 48 Months

\*Please call us to verify new or

used interest rates as they can

change monthly\*

## **Fall and Winter Programs**

Another summer is coming to a close and fall is upon us, and with fall comes a lot for farmers and ranchers to prepare for. Summer harvest was excellent, up around our South Dakota stores with wheat yields averaging very well across the board for both winter and spring varieties. Next will come the task of getting next years' winter wheat in the ground and at the same time, prepare for fall harvest. Despite how busy it has been and will continue to be, this is the time of the year to keep many things in mind as far as servicing your equipment goes. As the weather gets cooler, it is time to start preparing

Written by Thad Briggs Service Manager

freeze. Such as self-propelled sprayers and fertilizer Winner, SD Store systems on planters, as well as checking your cold start systems and block heaters on tractors. Also, don't forget

to winterize equipment, especially implements that can

to check antifreeze levels on all equipment you will be using in the cooler weather.

Fall is also the time of year when we at Grossenburg Implement offer Promo programs for your various pieces of equipment. When scheduling your Promo, ask the shop about our 180 day No Payment, No Interest plan through John Deere FarmPlan, which starts November 1st, 2016. Included in this program is free trucking within 150 miles of one of our stores and other options in this newsletter. Now is a great time to take advantage and schedule your equipment to come in and get inspected



by one of our factory trained technicians. We highly recommend getting into a routine of running your equipment through our Promo programs and I think you'll notice a difference over the course of time with better running equipment and less costly time lost due to in-season breakdowns.

## **STORE HIGHLIGHTS** $\mathcal{A}$

## WAYNE, NE

HARTINGTON, NE

· Weekly Parts Delivery on Wednesdays

Bulk Oil Delivery on Wednesdays

• Bulk Oil Refill at Store

• After Hours Parts Phone Number

402-841-8591

• Full Service Hydraulic Hose Fabrication

· Large Selection of Bolts- Metric and Standard

· Large Selection of Sprayer Plumbing Fittings

• Ag and Turf Equipment Sales, Parts and Service

• Reinke Center Pivot Systems Sales and Service

• Sioux Steel Grain Bins, Hoop Structures, and AgriDry Grain Bin Monitoring Systems

• Service Dept. Equipped with 1 Truck/Service Body with Crane, 5 Service Vehicles with In Field Service Capabilities (Air, Electricity and Welder)

•Service Dept. Has 3 Tractor/ Trailer Combinations for Hauling Equipment

• Service Dept. Equipped with Overhead Cranes for Safe and Quick Repairs of Large Components (Ex. Switching Wet System to Dry Box on Self-Propelled Sprayer)

• Parts Dept. Equipped for Bulk Oil and On Farm Delivery

## PIERRE, SD

•Full Service John Deere Ag Equipment •Full Service John Deere Lawn & Ğarden •Full Service Fantini Sunflower Headeers •Full Service Radiator Repair •Bulk Oil Delivery •Daily Parts Drop Off in Vivian, SD

## PHILIP, SD

 Custom Trucking •Welding Repair •Bulk Oil Delivery

## **BLOOMFIELD, NE**

•Radiator Shop •Planter Test Stand Equipment •DOT Inspections, Semi-Truck & Trailer Repairs Aluminum or Brass Tanks, Cores, Necks •Full Service Welding Shop Including: Repair Stainless Steel & Aluminum Repair Augers, Stock Trailers, Implements Inventory of Steel on Hand Offsale Steel Available Custom Fabrications

•Full Service Radiator Shop: Repair or Replacement Oil Coolers & Aftercoolers

South Dakota: Winner 605-842-2040 • Pierre 605-224-1631 • Philip 605-859-2636 Nebraska: Bloomfield 402-373-4449 • Hartington 402-254-3908 • Wayne 402-375-3325



## Grossenburg Implement = Profitable productivity.



Want to hit the ground rolling this spring? Cut downtime and drive production with our trusted and affordable maintenance program.

#### **TRACTOR INSPECTION**

#### Scans pulled and sent on all fluids

- Check engine belts
- Check all safety points
- Check tire pressure and wear
- Check all filters
- Check cooling systems
- Check PTO functions
- Check steering systems
- Dyno testing
- FREE CLEANING up to 5 hours

#### Get FREE trucking up to 150 miles\*

Any John Deere Utility Tractor: \$385\*\* Row Crop Tractor: \$450\*\* 4WD Tractor: \$535\*\*

#### **COMBINE INSPECTION**

#### Scans pulled and sent on all fluids

- Check engine belts
- Check all safety points
- Check tire pressure and wear
- Check all filters
- Check cooling systems
- Inspect and run machine
- Check steering systems
- Check augering systems
- FREE CLEANING up to 5 hours

#### Get FREE trucking up to 150 miles\*

#### Any John Deere Series Combine: \$600\*\*

## SELF-PROPELLED FORAGE HARVESTER INSPECTION

#### Scans pulled and sent on all fluids

- · Inspect all electrical connectors
- Check rotating knife mounts
- Check shearbar bed
- Check operation of knife sharpener
- Inspect all bearings and bushings
- Inspect feedrolls
- Inspect all wear liners
- Inspect all shaft seals
- Check all splines in drives
- FREE CLEANING up to 5 hours

#### Get FREE trucking up to 150 miles\*

Any John Deere 5000 Series: \$400\*\* John Deere 6000 Series: \$500\*\* John Deere 7000 series: \$600\*\*

#### **ROUND BALER INSPECTION**

- Check pickups
- Inspect chain drives
- Check wheel bearings
- Check belt size (splices are not included)
- Check monitor operation
- Check bearings
- Check bale-wrapping/tying systems
- Check rear door operation
- FREE CLEANING up to 5 hours

Any John Deere Round Baler Series: \$300\*\*

#### CORN, FLEX AND DRAPER HEAD INSPECTION

- Inspect sickle bars and knives
- Run and inspect head
- Inspect all bearings and bushings
- Check all chains
- Inspect and run augering system
- FREE CLEANING up to 5 hours

#### Any John Deere Corn Head per row: \$35\*\* John Deere Flex Head: \$150\*\* John Deere Draper Head: \$300\*\*

## SELF-PROPELLED & PULL-BEHIND SPRAYER INSPECTION

- Scans pulled and sent on all fluids for Self-Propelled Sprayers
- Check pump flow rate and pressure
- Complete winterization (antifreeze not included)
  - Check power drive system
  - Check manual and electric ball valves for rotation and leakage
  - Check tread width adjustment
  - GreenStar<sup>™</sup> system update
  - FREE CLEANING up to 5 hours

Any brand pull-type: \$300\*\* Any brand self-propelled: 500\*\*

## Get cash toward future purchases with our Loyalty Program!

When you use your John Deere Financial account, we'll reward you with \$10 in certificates for every \$1,000 you spend.



#### **MOWER-CONDITIONER INSPECTION**

- Check pickups
- · Inspect chain drives
- Check wheel bearings
- Set tire pressure
- Check cutting platform
- Run and inspect machine
- FREE CLEANING up to 5 hours

#### Any John Deere MoCo: \$150\*\*

#### SELF-PROPELLED WINDROWER INSPECTION

#### Scans pulled and sent on all fluids

- Check pickups
- Inspect chain drives
- Check wheel bearings
- Set tire pressure
- Check cutting platform
- Run and inspect machine
- · Check all belts and power drive
- FREE CLEANING up to 5 hours

#### Any John Deere Series: \$300\*\*



#### **PLANTER INSPECTION**

- Inspect blades and seed tubes
- Inspect closing wheels and bearings
- Inspect parallel arm bushings
- Check gauge wheel and bearings
- Check frame
- · Test planting units on stand
- Inspect wiring, chains and drive
- Check fertilizer system

· Check monitor operation and all safety points Planters with up to 12 rows : \$350\* Planters with 13-31 rows : \$450\*\* Planters with 32 or more rows : \$600\*\* Pull your planter in with your tractor and get a FREE inspection with any paid tractor inspection.

#### **AIR SEEDER & COMMODITY** CART INSPECTION

- Inspect boots
- Inspect blades
- Inspect closing arm bushings
- Inspect presswheels and bearings
- Check frame
- Check meter rolls
- · Inspect primary and secondary hoses
- Inspect blockage monitor
- · Inspect all safety points and monitor
- Grease machine
- FREE CLEANING up to 5 hours

#### Any John Deere Series: \$500\*\*

Pull your seeder in with your tractor and get a FREE inspection with any paid tractor



#### MOWER, UTILITY VEHICLE AND SNOW BLOWER INSPECTION

#### LAWN MOWER

- · Change oil and replace oil filter
- Grease, clean deck and complete inspection

#### UTILITY VEHICLE

- · Change oil and replace oil filter
- Clean, grease, wash, set tire pressure and complete inspection of vehicle

#### SNOW BLOWER

- · Change oil and replace oil filter
- · Clean, grease, wash, set tire pressure, set skid shoes, check drive component, grease and wash

#### John Deere Walk-Behind Mower: \$80\*\*\* John Deere Rider: \$135\*\*\* John Deere Mid-Z: \$164\*\*\* John Deere Utility Vehicle: \$164\*\*\* John Deere Snow Blower: \$75\*\*\* Pickup & Delivery (local): \$35\*\*\*



#### For more information on Winter Inspection Specials, contact the Service Manager at your local store location.

THAD | Winner, SD • 800-658-3440 JEFF H. | Pierre, SD • 800-742-8110 BILL | Philip, SD • 800-416-7839

BEN | Bloomfi eld, NE • 800-658-3252 JUSTIN | Hartington, NE • 800-624-7826 KURT | Wayne, NE • 800-343-3309

#### To learn more about our support packages, call your local Grossenburg Implement today!

\*Offer valid 11/1/2016-4/30/2017. Valid up to 150 miles, one way, from dealership. Restrictions apply. See dealer for complete details. \*\*Offer valid 11/1/2016-4/30/2017. A/C inspection not included. Taxes applicable per state law. Additional cost may apply. Valid on qualifying John Deere equipment with restriction to the self-propelled & pull behind sprayer inspection. Customer must make a purchase of more than \$1,500 in order to receive specials. Restrictions apply. See dealer for complete details. \*\*Offer valid 11/1/2016-4/30/2017. Taxes not included. Taxes applicable per state law. Additional costs may apply. Valid on qualifying John Deere equipment. Local pickup and delivery is available within city limits. Restrictions apply, see dealer for complete details.

## Grossenburg.com









# **CHECK OUT OUR NEW CUSTOMER PORTAL!**

# **YOU CAN NOW:**

## Just go to www.grossenburg.com and look for Customer Portal in the upper right!

## **Pay Invoices Online**

You are now able to view your account balance, search for and print any invoices and pay off any unpaid invoices with your credit card.



Browse Equipment You can request to add,

modify or to remove any

pieces of equipment you have on record for them based on your EQUIP account.

## **View Transaction History**



You can view, search and sort all of your full transaction

history for all of your EQUIP accounts using one login and from any device.

## **Order Parts & Attachments**

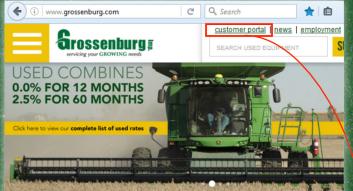


You can search for parts and attachments by part number or description,

view details, parts availability and even place an order. You can also link a parts order to your equipment.

| Search for                 | your piece of equipm    | ent that yo | u'd like to link to or select the | equipment below |  |
|----------------------------|-------------------------|-------------|-----------------------------------|-----------------|--|
| Make:                      |                         |             |                                   |                 |  |
| Model:                     |                         |             |                                   |                 |  |
| Fleet number:              |                         |             |                                   |                 |  |
| Serial Num                 | ber:                    |             |                                   |                 |  |
| CANCEL SEARCH              |                         |             |                                   |                 |  |
|                            |                         |             |                                   |                 |  |
| LINK                       | MAKE                    | MODEL       | SERIAL#                           | FLEET #         |  |
| Select                     | MISC                    | MISC        | dro7389                           |                 |  |
| Select                     | BUH                     | 2360        | D108574                           |                 |  |
| Select                     | cummins                 | n14         | 11691084                          |                 |  |
|                            | JOHN DEERE              | 4100        | LV4100H310714                     |                 |  |
| Select                     | JUHN DEERE              |             |                                   |                 |  |
| Select<br>Select           | VER                     | 976         | D930068                           |                 |  |
|                            |                         | 976<br>9300 | D930068<br>RW9300P010103          |                 |  |
| Select                     | VER                     |             |                                   |                 |  |
| Select<br>Select           | VER<br>JOHN DEERE       | 9300        | RW9300P010103                     |                 |  |
| Select<br>Select<br>Select | VER<br>JOHN DEERE<br>PO | 9300<br>500 | RW9300P010103<br>22A535850        |                 |  |

## **CLICK ON CUSTOMER PORTAL:**



Sign up with your e-mail and your own password, complete the necessary questions and you are able to see your account!

### Brings you to this screen: Enter necessary information and you are ready!

Sign Up

## Grossenburg

| denotes required fields. | Account                 |
|--------------------------|-------------------------|
| *Email (Username):       |                         |
| *First name:             |                         |
| *Last name:              |                         |
| *Phone Number:           |                         |
| EQUIP Account Number(s): |                         |
|                          | I want to be paperless. |
| Company Address          |                         |
| Company Name:            |                         |
| Address:                 |                         |
| City:                    |                         |
| State:                   |                         |
| Postal Code:             |                         |
| Country:                 | -Select-                |
| Personal Address         |                         |

My personal address is the same as my c

## We're Here to Keep Your Equipment Running Smoothly



Written by Ed Turgeon Parts Manager Winner, SD Store

Fall harvest is upon us. The days are shorter and the nights cooler. I would like to remind our customers that John Deere Financial (Farm Plan) saves you money with competitive interest rates and No-Payment/No-Interest Finance opportunities. This could all you up to 6 months of No Payments with No Interest to better manage your cash flow.

Did you know we sell DEF (Diesel Exhaust Fluid)? DEF is just one of the Tier 4 fluids we sell to keep your equipment running smoothly. We offer DEF in 2.5 gallon jugs, 55 gallon barrels and 330 gallon totes. We also offer DEF pumping equipment and portable dispensing units.

With the cooler days you should start thinking about an Anti-Gel fuel additive for your equipment.

We offer a full line of fuel additives to protect your equipment all year long.

In closing we wish you and your family a safe and prosperous harvest.

Come see us for all of your growing needs!

## Don't forget to ask our parts staff about pre-ordering John Deere CoverEdge™ Netwrap for 2017!

Best discounts apply if ordered by December 31<sup>st</sup>, 2016.



**GROSSENBURG'S** 





Monday, November 21 • Winner & Philip, SD and Bloomfield, NE Friday, November 25 • Wayne, NE Monday, November 28 • Hartington, NE Thursday, December 1 • Pierre, SD *Reminder we will be closed:* 

Friday, November 11 *(South Dakota Stores Only)* Thursday, November 24, Thanksgiving Day Sunday, December 25, Christmas Day Monday, December 26 Monday, January 2, 2017

South Dakota: Winner 605-842-2040 • Pierre 605-224-1631 • Philip 605-859-2636 Nebraska: Bloomfield 402-373-4449 • Hartington 402-254-3908 • Wayne 402-375-3325

## mww.grossenburg.com

Hartington, NE 68739 P.O. Box 738 Grossenburg, Imp.

ADDRESS SERVICE REQUESTED



•Full Service Welding Shop • Full Service Tire Shop Including- Passenger Cars, Light Trucks, Semi-Truck & Trailer Tires, Complete Line of Agriculture Tires • Full Service Diesel Pump Repair Shop • Full Service Diesel Injector Testing Machine • Full Service Paint Shop • Full Service Radiator Repair Shop • Glass Replacement- JD Equipment • Bulk Oil Delivery & Parts Truck • Planter Test Stand Equipment • Small Engine Repair Center • Meridian Bin Dealer • Suzuki ATV Dealer • Honda Power Equipment Sales and Service Center • Auto Parts Retailer • Equipment Detailing • Tractor Rentals • Fuel Station • Truck Repair Center- DOT Certified • Repair All Makes/Models of Farm Equipment

Bloomfield 402-369-2681 • Hartington 402-841-8591 • Wayne 402-369-0255

## WINNER, SD STORE

GROSSENBURG STORE HIGHLIGHTS

